

Message Text

UNCLASSIFIED

PAGE 01 TAIPEI 05380 090810Z

21

ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W
----- 054755

R 090745Z AUG 76
FM AMEMBASSY TAIPEI
TO USDOC WASHDC
INFO SECSTATE WASHDC 0641

UNCLAS TAIPEI 5380

E.O. 11652: N/A

TAGS: BPRO, TW

SUBJECT: FOREIGN LICENSING OPPORTUNITY: SUN CHEMICAL CORP.:
MANUFACTURER OF TEXTILE SPECIALTY CHEMICALS: OPPORTUNITY
NO.: 3-76-021

REF: STATE A-1728; USDOC 13081

1. EMBASSY HAS RECEIVED ONLY ONE RESPONSE FROM A LOCAL FIRM, IMPERIAL CHEMICAL INDUSTRIES LTD. (ICI), FOR THE REFERENCED PROPOSAL. EMBASSY'S TARDINESS IN REPLYING IS DUE TO THE REQUEST BY ICI THAT A FINAL DECISION WOULD BE REACHED IN ITS REGIONAL EXECUTIVES' MEETING END OF JULY.

2. ICI (WTD 1966 BEING UPDATED), A SINO-BRITISH JOINT VENTURE WITH HEAD OFFICE IN HONGKONG, WAS ESTABLISHED IN 1948 AND OPERATES AS AN IMPORTER/AGENT FOR TEXTILE CHEMICALS, PHARMACEUTICALS AND INDUSTRIAL CHEMICALS IN TAIWAN. BASED ON THE CATALOGS FURNISHED BY SUN CHEMICAL, ICI MANAGEMENT ESTIMATED THE MAXIMUM ANNUAL DEMAND BY LOCAL TEXTILE INDUSTRY FOR THE TYPE OF CHEMICALS OFFERED AT AROUND US\$30,000 IN VALUE. THIS WOULD ONLY REPRESENT ONE-THIRD OF TOTAL OUTPUT OF ICI'S PROJECTED PLANT. IN CONSIDERING PROFIT RETURNS ON LONG-TERM BASIS, ICI BELIEVES THAT THE PROPOSED PROJECT IS NOT ECONOMICALLY FEASIBLE AT THE PRESENT TIME, ESPECIALLY NOW WHEN MOST OF TAIWAN'S SYNTHETIC FIBER MILLS, ARE NOT DOING VERY WELL IN INTERNATIONAL MARKETS. ICI WOULD LIKE TO DEFER DISCUSSIONS WITH SUN CHEMICAL UNTIL SECOND HALF OF 1977 WHEN MARKET OUTLOOK SHOULD IMPROVE.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TAIPEI 05380 090810Z

3. NO PLANT IS NOW ENGAGED IN THE MANUFACTURE OF SUCH TEXTILE CHEMICALS IN TAIWAN; ONLY A FEW SMALL LOCAL FACTORIES ARE PROCESSING IMPORTED CONCERNTRATES (MOSTLY FROM JAPAN) INTO CHEMICALS FOR DOMESTIC CONSUMPTION. A GREAT MAJORITY OF SUCH TEXTILE CHEMICALS ARE IMPORTED FROM JAPAN BY LOCAL TEXTILE MILLS DIRECTLY OR THROUGH TRADERS. EMBASSY SUGGESTS SUN CHEMICAL CONTACT ICI DIRECTLY FOR FURTHER DISCUSSION ON SUBJECT LICENSING PROPOSAL AT P. O. BOX 259, TAIPEI, TAIWAN.
UNGER

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976TAIPEI05380
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760305-0741
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760871/aaaacjym.tel
Line Count: 71
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE A-1728
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 24 MAR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <24 MAR 2004 by ReddocGW>; APPROVED <18 JAN 2005 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FOREIGN LICENSING OPPORTUNITY: SUN CHEMICAL CORP.: MANUFACTURER OF TEXTILE SPECIALTY CHEMICALS:
OPPORTUNITY NO.: 3-76-021
TAGS: BPRO, TW
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006